

PATRICK CORNISH

Albuquerque 87102
505-504-3311 - pacornish@gmail.com

PROFESSIONAL SUMMARY

Results-driven Purchasing Manager with a proven track record at Thunder Scientific Corp., consistently delivering 8–12% annual cost reductions through thoughtful supplier partnerships and effective negotiation. Experienced in inventory coordination and supply chain management, with a collaborative approach that improves processes, strengthens vendor performance, and keeps operations running efficiently.

SKILLS

- Purchase order management
- Inventory coordination
- Cost reduction
- Supplier relationship management
- Supply chain management
- Strategic planning

WORK HISTORY

05/2021 to Current

Purchasing Manager

Thunder Scientific Corp. – Albuquerque, NM

- Negotiated pricing, terms, and long-term agreements, contributing to consistent annual cost reductions (8–12%).
- Developed and managed strategic supplier relationships to ensure quality, reliability, and competitive pricing.
- Aligned purchasing decisions with production forecasts, reducing excess inventory by approximately 15–20%.
- Partnered with engineering and finance on cost analysis, budgeting, and new product sourcing initiatives.
- Negotiated contracts with suppliers to secure favorable terms and pricing.

10/2013 to 01/2018

Operations Manager

Sierra Bonita Vineyards – Tucson

- Managed inventory and supply chain operations to achieve timely and accurate delivery of goods and services.
- Enhanced customer satisfaction by establishing clear communication channels and addressing concerns promptly.
- Developed and maintained relationships with external vendors and suppliers.
- Analyzed and reported on key performance metrics to senior management.

EDUCATION

Expected in 05/2028

Operations Management

University of New Mexico - Albuquerque, NM